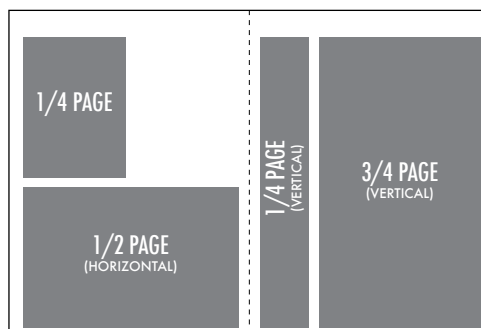
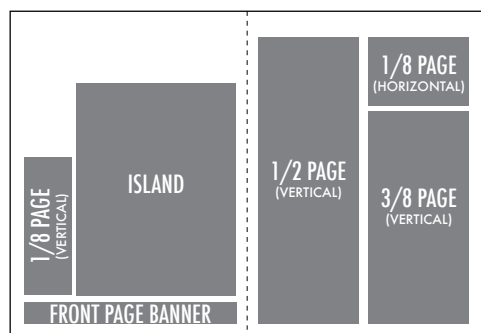
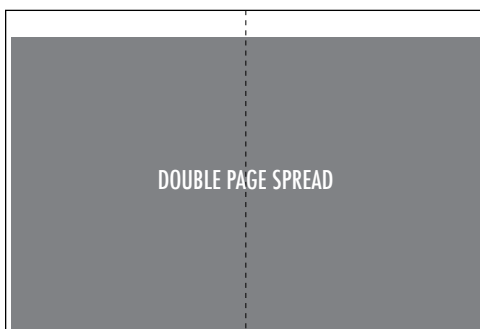
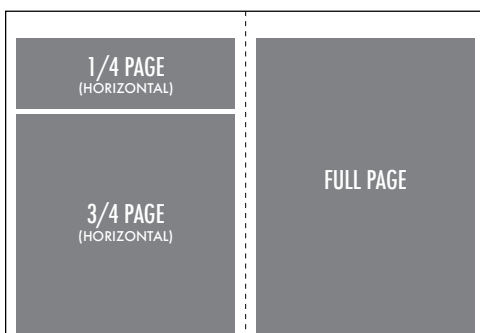


All print ads must be provided in a digital format. For the best image quality in your printed ads, all digital materials must be compliant with the following specifications:

- Acrobat PDF (preferred) with embedded or outlined fonts, images converted to TIFF or EPS files with color files converted to CMYK or grayscale before PDF conversion.
- Adobe Photoshop and JPEG files must be at least 300 dpi and converted to CMYK or grayscale mode. All artwork submitted in RGB will be converted to CMYK or Grayscale, respectively. We will attempt to notify the agency or advertiser of potential problems with submitted artwork. The Pacific Coast Business Times will not be responsible for the dramatic color shifts that occur during CMYK or grayscale conversion.
- Spot colors must be converted to CMYK values, and PDFs created from Adobe Illustrator must be saved with a CMYK color mode and transparencies must be flattened. Please remember that news-print will print the color darker and will have 20-30% dot gain of ink.
- Raw files created in Adobe InDesign, Adobe Photoshop or Adobe Illustrator are only accepted with fonts and links included. We do not accept raw Quark files.
- Low-resolution logos and pictures pulled from websites are not accepted. Ads created in Microsoft Publisher, Word or other word-processing programs are not accepted.
- For assistance with advertising copy, layout, graphics and typesetting, please contact your advertising coordinator at the Pacific Coast Business Times.
- Ads submitted that do not meet the above listed specifications will be either returned to the advertiser to correct or will incur digital production charges of \$65 per hour. Ads built by the production department allowed a maximum of three proofs. Any additional proof requests are subject to additional charges.
- Additional design services are available, including print and online ad design. Additional design services are billed on an hourly basis at \$75 per hour.

**ADS CAN BE SENT TO YOUR ACCOUNT EXECUTIVE OR ADART@PACBIZTIMES.COM
ANY QUESTIONS MAY BE DIRECTED TO THE ADVERTISING COORDINATOR AT 805-845-2697.**



AD SPACE	SIZE (width x height)
Double Page Spread	21.5" x 13.5"
Full Page	10" x 13.5"
3/4 Page Horizontal	10" x 10"
3/4 Page Vertical	7.5" x 13.5"
1/2 Page Horizontal	10" x 6.5"
1/2 Page Vertical	4.75" x 13.5"
Island	7.5" x 10"
3/8 Page Vertical	4.75" x 10"
1/4 Page	4.75" x 6.5"
1/4 Page Horizontal	10" x 3.25"
1/4 Page Vertical	2.25" x 13.5"
1/8 Page Horizontal	4.75" x 3.25"
1/8 Page Vertical	2.25" x 6.5"
Front Page Banner	10" x 1"

Pacific Coast Business Times is built in InDesign on Mac and printed on electrobrite paper with the highest possible recycled content.

ADVERTISING ON PACBIZTIMES.COM

Advertising on pacbiztimes.com provides another opportunity to promote your business. Please be sure to review the digital advertising specifications, here:

- Accepted media include JPEG, GIF and PNG.
- No Flash animation allowed.
- Resolution must be 72 dpi, maximum file size is 75-100K, less than 50K is recommended.
- Ads will be linked to the web address provided by you or your agency.
- Available to print advertisers only.

The screenshot shows the homepage layout. At the top is a navigation bar with the logo, 'SUBSCRIBE' button, search bar, and social media icons. Below is a large 'TOP BANNER' featuring a boat on water with the headline 'TRAVEL SHOW FEATURES OXNARD AS FAMILY DESTINATION'. To the right is a 'FASTEST-GROWING COMPANIES' sidebar. Below the banner is a 'POPULAR ARTICLES' section with several article teasers. At the bottom is a 'LATEST NEWS' section with a list of recent articles, each with a small thumbnail image and a brief headline.

This screenshot shows a 'SPONSORED BY' banner. It features the Pacific Coast Business Times logo and a headline: 'Pacific Premier Bancorp on Fortune magazine's Fastest Growing Companies list'. Below the headline is a small image of the magazine cover and a short paragraph of text. To the right is a 'FASTEST-GROWING COMPANIES' sidebar with a 'READ MORE' link.

This screenshot shows a 'THURSDAY newsbreak' e-newsletter layout. It features the Pacific Coast Business Times logo and the date 'Thursday, September 28, 2017'. Below is a large 'TOP BANNER (E-NEWSLETTER)' area with the headline 'Amgen settles with AbbVie over Humira biosimilar'. To the right is a 'SIDE BOX (E-NEWSLETTER)' area with a 'RESERVE YOUR AD SPACE NEXT TO OUR UPCOMING LISTS:' section, listing dates for Public Companies, Private Companies, Top Crops, and November 3.

DIGITAL AD PLACEMENT	SIZE (width x height in pixels)	RATE
HOMEPAGE		
Top Banner, Fixed (<i>Displayed throughout the entire website</i>)	1150 x 125	3/8 page pricing
Side Box - Option 1	350 x 600	1/4 page pricing
Side Box - Option 2	350 x 250	1/8 page pricing
SECTION AD		
"Sponsored by" Banner	750 x 90	1/2 page pricing
E-NEWSLETTERS		
Top Banner	600 x 290	3/8 page pricing
Side Box	300 x 250	1/4 page pricing